Meta-Analysis of the Relationships Between Different Leadership Practices and Organizational, Teaming, Leader and Employee Outcomes:

Supplemental Report

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#### **Abstract**

The meta-analysis described in Dunst et al. (2018) includes results for the relationships between 11 leadership practices and 7 organizational, teaming and workgroup, leader, and employee outcomes. This supplemental report includes (a) the study protocol, (b) the research reviews searched for leadership studies in addition to controlled vocabulary, keyword, and natural language searches of electronic databases, (c) results from the content analyses of 64 leadership practices measures, (d) the categorization of the 138 outcome measures in the studies in the meta-analysis, and (e) tables of results from different sets of analyses summarized in the Dunst et al. (2018) meta-analysis.

#### Introduction

The meta-analysis described in Dunst et al. (2018) evaluated the relationships between 11 types of leadership practices and 7 organizational, teaming and workgroup, leader, and employee outcomes. A main focus of analysis was whether the leadership practices were differentially related to the study outcomes. Studies were eligible for inclusion if the correlations between leadership subscale measures (rather than global measures of leadership) and outcomes of interest were reported. One hundred and twelve studies met the inclusion criteria and included 39,433 participants. The studies were conducted in 31 countries in different kinds of programs, organizations, companies, and businesses. Random effects weighted average correlations between the independent and dependent measures were used as the sizes of effects for evaluating the relationships between the leadership practices and outcome measures. Results indicated that the 11 types of leadership practices were differentially related to the study outcomes even in the presence of considerable between study heterogeneity. Ninety-six percent of the practice-outcome effect sizes were statistically significant where approximately half of the relationships were moderated by organizational types (for-profit, not-for-profit, education, healthcare, government, etc.) and, to a lesser degree, by the country where the studies were conducted.

#### **Supplemental Information**

This supplemental report includes information briefly described or summarized in the Dunst et al. (2018) meta-analysis. The report also includes additional information for understanding the method and approach to the research synthesis (protocol), sources of information about candidate studies, the subscale items and measures used to assess the 11 leadership practices, the outcome measures used in the studies in the meta-analysis, and tables of results summarized in the meta-analysis report (Dunst et al., 2018).

This supplemental report includes detailed information only summarized in Dunst et al. (2018) for describing the methodology and follow-up analyses briefly described in the meta-analysis. The preparation of the material in this report was supported, in part, by funding from the U.S. Department of Education, Office of Special Education Programs (No. 325B120004) for the Early Childhood Personnel Center, University of Connecticut Health Center. The contents and opinions expressed, however, are those of the authors and do not necessarily reflect the policy or official position of either the Department or Office and no endorsement should be inferred or implied.

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### **Meta-Analysis Protocol**

The study protocol is included in Appendix S-1. The protocol was modified and changed at different stages in the conduct of the meta-analysis based on information included (or not included) in the primary studies. The *American Psychological Association* reporting standards (Appelbaum et al., 2018) guided variable coding, methods of analysis, and presentation of results to the extent it was possible to include recommended information based on what was reported in primary studies.

#### **Sources of Candidate Studies**

As part of the literature searches for studies meeting inclusion criteria (see Appendix S-1), 41 research reviews were identified for the types of leadership constituting the focus of investigation. The reviews are listed in Appendix S-2. The 41 reviews included 1660 studies. All of the studies in the reviews were retrieved and examined to determine if they met the inclusion criteria for the meta-analysis.

### **Leadership Practices Measures**

The primary sources of leadership practices measures were the subscales on leadership instruments. The secondary sources were investigator-adapted and investigator-developed measures of different kinds of leadership practices. It became clear early on in the conduct of the literature searches that subscale measures with the same construct name or label often did not include similar item content, and measures named or labeled differently sometimes included the same or similar item content. Further examination of the items on the different leadership subscale measures indicated that it was not appropriate to assume that the leadership measures as labeled by either scale developers or primary study investigators could be used to categorize the subscales for subsequent analysis.

To be assumed subscale items on different measures were measuring particular types of leadership practices, it was necessary to conduct an extensive content analysis of all subscale items and to categorize the subscales for operationally defining different types of leadership practices (Babbie, 2009). The 23 measures employed in the studies meeting the inclusion criteria included 64 subscale, investigator-adapted, or investigator-developed measures. The content analysis and categorization of subscales resulted in 11 operationally defined leadership practices. The 11 practices were organizational visioning, motivational communication, modeling desired behavior, encouraging employee input and feedback, soliciting creative employee solutions, shared decision making, relationship-building practices, confidence-building practices, coaching practices, performance expectations, and performance rewards. Table 1 shows the operational definitions of the practices based on the content analyses of each leadership practice. Appendix S-3 lists the 11 leadership practices and the subscale items for measuring each practice.

### **Outcome Measures**

The studies meeting the inclusion criteria included 138 different outcome measures. Copies of all scales or measures were retrieved, and the items content analyzed and categorized into seven organizational, team and workgroup, leader, and four employee outcomes (belief appraisals, psychological health, job satisfaction, and job performance). Appendix S-4 lists the measures for each of the seven outcomes. As was the case with the leadership measures, the item analyses of the outcome measures found that same or similarly named measures often included different item content, and those with different names included similar item content.

#### Follow-up Analyses

The main results reported in the meta-analysis (Table 4 in Dunst et al., 2018) indicated that the leadership practices were differentially related to the three nonemployee (organizational engagement, team effectiveness, and leader entrustment) compared to employee (belief appraisals, psychological health, job satisfaction, and job performance) outcomes, where the sizes of effects were larger for the former (Tables 5 and 6 in Dunst et al., 2018). Post-hoc follow-up analyses for between outcome measure differences within each set of outcomes were run for each leadership practice to identify any differential relationships between the practices and study outcomes.

Table S-1 shows the results for the relationships between the 11 leadership practices and the three nonemployee outcomes. There were between outcome measure differences for 9 of the 11 leadership practices (*Q*Between results in Table S-1). Inspection of the sizes of effects in Table S-1 shows that the effect sizes for leader entrustment are larger than those for organizational engagement and team effectiveness for all but one leadership practice. Additional follow-up analyses found that there were significant differences between leader entrustment and the other two nonemployee outcomes for 9 of the 11 leadership practices confirming the observation that there were differential relationships between the leadership practices and study outcomes. The results are shown in Table S-2.

The same between outcome measure comparisons for each leadership practice and the four employee outcomes generally showed no differential relationships and no discernible patterns in *post-hoc* follow-up analyses. The results are shown in Table S-3. There were between outcome measure differences for only 3 of the 11 leadership practices.

### **Moderator Analyses**

Meta-regression was used to evaluate the effects of continuously scored moderator variables on leadership-outcome measure relationships and *Q*Between was used to test for categorical moderator effects (Appelbaum et al., 2018). Table S-4 shows the meta-regression results for the effects of study sample size, year of publication, country democracy scores (The Economist, 2017), and type of organization (contrast coded) on the sizes of effect between each leadership practice and the outcome measures. Type of organization was the primary moderator variable associated with the size of the leadership practice-outcome measure relationships. The contrast coding was based on the pattern of results in Table S-5 for each type of organization where the aggregated mean effect sizes were used to contrast code organizations according to the following: government (-3), education (-2), healthcare (-1), mixed (0), for profit product (1), not-for-profit (2), and for profit service (3).

The moderator effects for the economies of the countries (United Nations, 2018) where the studies were conducted are shown in Table S-6. The sizes of effects were moderated by the three leader-centered practices (organizational visioning, motivational communication, and modeling desired behavior) and confidence-building leadership practices. In all four analyses, the sizes of effects were largest for developing countries.

#### Conclusion

The methods and results in Dunst et al. (2018) and this supplemental report provide readers with information necessary to be able to understand the approach to the meta-analysis of leadership practices studies. The Appendices and Tables in the supplemental report, for example, include information for understanding how the leadership practices were identified and which results were used to draw conclusions in the meta-analysis paper.

| Table 1. Key Characteristics of Each of the Leadership | ) Practices |
|--|-------------|
|--|-------------|

|  | f Each of the Leadership Practices   |
|--|--|
| Leadership Practice                        | Key Characteristics  |
| Organizational<br>Visioning                | Leaders clearly describe the vision of the organization; the values and beliefs that are the foundations for the vision; actively engage employees in discussions and activities promoting employee commitment to foundational beliefs, values, sense of purpose, and desired performance; and "depict a future that is credible, realistic, attractive, inspiring, and better than the status quo" (O'Connell, Hickerson, & Pillutla, 2010, p.105). |
| Motivational<br>Communication              | Leaders talk positively about the organization and employees; how employee strengths and assets make important contributions to organizational goals and practices; and how "expression of positive and encouraging messages about the organization and [makes] statements that build [employee] motivation and confidence" (Rafferty & Griffin, 2004, p. 332).  |
| Modeling Desired<br>Behavior               | Leaders lead by example in a manner where modeling desired behavior serves as exemplars to clearly communicate what he or she expects from employees to "increase the levels of those behavior among followers" (Brown & White, 2009, p. 126) where a leader's behavior and actions are consistent with his or her belief appraisals (Emiliani, 2003).   |
| Encouraging Employee<br>Input and Feedback | Leaders solicit employee input and feedback to improve organization practices and to encourage frequent and ongoing employee engagement as a means to strengthen leader-employee and employee-employee actions consistent with organizational visioning and goals (Lewis, 2014).   |
| Soliciting Creative<br>Solutions           | Leaders seek creative, alternative, and innovative ways of improving organizational and employee practices that challenges deeply held beliefs and ways of achieving organizational goals (King Duvall, 1999).   |
| Shared Decision-Making                     | Leaders engage employees in shared leadership characterized by collaboration and participatory decision-making with a focus on methods and strategies for achieving organizational goals. Shared decision-making is a particular type of confidence-building practice that influences employee and team commitment to organizational goals (Barnett & Weidenfeller, 2016).   |
| Relationship-Building<br>Practices         | Leaders engage in behavior that is sensitive and responsive to employees' values, needs, and individual differences in order to build trusting relationships and open communication between a leader and employees where "high-quality relationships are considered mature partnerships based on respect, trust, and mutual obligation for one another" (Uhl-Bien, 2003, p. 134).  |
| Confidence-Building Practices              | Leaders provide employees opportunities to participate in organizational processes that instill pride and build employee confidence where leader-provided confidence-building experiences (Kanter & Fox, 2016) are one practice for strengthening employee beliefs and improving job performance (Axelrod, 2017).  |
| <b>Coaching Practices</b>                  | Leaders provide employees supportive guidance and feedback on organizational and individual practices in ways that build on existing employee strengths and promote improvements in employee performance (Ely et al., 2010).   |
| Performance Expectations                   | Leaders clearly articulate behavior expectations in terms of both organizational and individual employee practices and insist on high levels of performance in order to achieve organizational goals that clearly communicate high but reasonable performance expectations that "increases employees' <i>understanding and confidence</i> in their work" (Moynihan, Wright, & Pandey, 2012, p. 319).   |

Table 1, continued.

| Leadership Practice        | Key Characteristics  |
|----------------------------|--|
| <b>Performance Rewards</b> | Leaders provide positive feedback in response to collective and individual |
|                            | accomplishments where "contingent rewards provides rewards for [employee]  |
|                            | effort and recognizes good performance" (Odumeru & Ifeanyi, 2013, p. 359). |

#### Appendix S-1

Protocol for a Meta-Analysis of the Relationships Between Different Leadership Practices and Organizational, Teaming, Leader and Employee Outcomes

#### **Meta-Analysis Investigators**

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Helen Wilkie, M.A.T.

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Meta-Analyst: Deborah W. Hamby

Literature Searches: Helen Wilkie, Deborah W. Hamby and Carl J. Dunst

Leadership Practices Coding: Carl J. Dunst, Robin Howse and Deborah W. Hamby

Outcome Measure Coding: Carl J. Dunst, Deborah W. Hamby and Helen Wilkie

Moderator Variable Coding: Carl J. Dunst and Deborah W. Hamby

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### **Objectives**

The primary objectives of the meta-analysis were:

- 1. Identify the relationships between operationally defined leadership practices and different study outcomes.
- 2. Identify any differential relationships between the operationally defined leadership practices and different study outcomes
- 3. Identify the moderators of the relationships between the leadership practices and study outcomes.

#### **Background**

A cursory review of leadership studies where leadership measures include subscales of different kinds of leader styles, traits, characteristics, or practices, finds that the subscale measures are often intercorrelated. Many investigators of the primary studies assumed that because of these interrelationships, correlations with outcome measures would likely be the same. This led most investigators to compute total leadership scale scores and correlate these measures with outcomes of interest. This is problematic for a number of reasons. First, factor analysis studies of leadership measure scale items more often than not results in multiple factor solutions indicating that the scales are measuring sets of different leadership practices. Second, the assumption that highly correlated leadership subscale measures would be similarly correlated with the same study outcomes is not warranted because the nature of covariation between study measures could be either similar or different. Third, by combining subscale scores to obtain a global leadership measure and correlating that measure with study outcomes could mask any differential relationships between independent and dependent variables.

As part of the search for leadership studies, the majority of candidate studies used global leadership measures and only a few meta-analyses of leadership were identified that examined the relationships between leadership subscale measures and outcomes of interest (Dumdum, Lowe, & Avolio, 2002; Lowe, Kroeck, & Sivasubramaniam, 1996; Wang, Oh, Courtright, & Colbert, 2011). However, these three meta-analyses included a limited number of leadership subscale measures and only a few types of outcome measures. This was the basis for the meta-analysis described in this protocol where only leadership practices subscale measures, investigator-adapted, or investigator-developed measures of specific kinds of practices were correlated with study outcomes in candidate studies. This permitted identification of which kinds of leadership practices were related to which kinds of outcomes as well as permitted identification of any differential relationships between the leadership measures and study outcomes.

### **Types of Leadership Investigated**

The types of leadership investigated were those described by Avolio et al. (2009) as new-genre leadership. These included, but were not limited to, authentic leadership, shared leadership, transactional leadership, transformational leadership, distributed leadership, collective leadership, participatory leadership, and charismatic leadership. The main focus of investigation was the relationships between different dimension of each type of leadership and the outcomes of interest by investigators of primary studies. Measures of these types of leadership were subsequently content analyzed in order to identify operationally defined leadership practices as described below.

#### **Search Sources and Methods**

PsychInfo, ERIC, EBSCO, ProQuest Central, and PubMed were the primary sources for locating candidate studies. Research reviews of the types of leadership constituting the focus of investigation were also examined for candidate studies (Appendix S-2). Both of these sources were supplemented by Google Scholar searches and examination of the reference sections of all retrieved leadership studies and papers. The full texts of all candidate studies were retrieved to make decisions about including or excluding a leadership study.

The primary sources were searched using controlled vocabulary, key word, and natural language terms. Controlled vocabulary terms were identified in the thesauri in each database. The controlled vocabulary terms were combined with each leadership type in separate Boolean searches. All search results in all search sources were sorted by relevance and the full texts of the research reports were examined until 40 consecutive studies included no relevant data.

### **Inclusion Criteria**

Studies were included if the leadership investigators employed subscale measures or other measures of the types of leadership constituting the focus of investigation, and the correlations between different dimensions, domains, subdimensions, factors, etc. and one or more outcomes were reported. The leadership measures needed to have been completed by followers (frontline staff) on individuals in immediate leadership or management positions, or by managers of individuals in immediate supervisory or leadership roles. Studies were limited to those published in English and in journal articles.

#### **Data Coding Protocol**

The following variables were coded and entered into a database for subsequent analysis:

- 1. Author(s) name(s)
- 2. Title of article
- 3. Journal name

- 4. Year of publication
- 5. Number of study participants
- 6. Participant gender
- 7. Participant age
- 8. Participants' education levels
- 9. Participants' years of employment
- 10. Participants' length of employment (current position)
- 11. Participant position or role
- 12. Type of program, organization, business, etc.
- 13. Location (country) where the study was conducted
- 14. Name of leadership measure
- 15. Names of the leadership subscales (dimensions, domains, etc.)
- 16. Names and types of outcome measures
- 17. Correlations between each leadership practice subscale measure and each study outcome

An iterative process was used to code and categorize both the leadership and outcome measures based on content analyses of the items on each of the measures. The leadership subscales, dimensions, constructs, etc. measures and the study outcome measures that were identified through this iterative process were used in the final analyses of leadership practices-outcome measures relationships. The ways in which other variables were reported in primary studies were used to construct moderator variables. Studies were also coded according to *post hoc* identified moderator variables (The Economist, 2017; United Nations, 2018) based on the fact that the studies were conducted in 31 countries.

#### **Methods of Analysis**

*MedCalc* (Schoonjans, 2017) and *Comprehensive Meta Analysis* (Borenstein, Hedges, Higgins, & Rothstein, 2018) were used to run diagnosis, compute the average weighted correlations between the leadership practices measures and study outcomes, compute the 95% confidence intervals for the average effect sizes, evaluate the heterogeneity (inconsistency) of the average effect sizes, compare between average effect size differences, and conduct moderator analyses.

### **Appendix S-2**

### **Research Reviews of Leadership Studies**

- Arbabi, A., & Mehdinezhad, V. (2016). School principals' collaborative leadership style and relation it to teachers' self-efficacy. *International Journal of Research Studies in Education*, *3*(3), 3-12. doi:10.5861/ijrse.2015.1218
- Arnold, K. A. (2017). Transformational leadership and employee psychological well-being: A review and directions for future research. *Journal of Occupational Health Psychology*, 22(3), 394-406. doi:10.1037/ocp0000062
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### **Appendix S-3**

# **Leadership Practices Subscale Items**

## **Organizational Visioning**

### Articulating a Vision (Podsakoff et al., 1990)

Has a clear understanding of where we are going Paints an interesting picture of the future for our group Is always seeking new opportunities for the organization Inspires other with his/her plans for the future Is able to get others committed to his/her dreams

### Idealized Influence Behavior (Avolio & Bass, 2004)

Talks about my most important values and beliefs Specifies the importance of having a strong sense of purpose Considers the moral and ethical consequences of decisions Emphasizes the importance of having a collective sense of mission

### Vision and Mobilizing (Podsakoff et al., 1990)

Has a clear understanding of where we are going
Paints an interesting picture of the future for our group
Is always seeking new opportunities for the organization
Inspires other with his/her plans for the future
Is able to get others committed to his/her dreams
Leads by doing, rather than simply telling
Provides a good model for me to follow
Leads by example
Fosters collaboration among work groups
Encourages employees to be team players
Gets the group to work together for the same goal
Develops a team attitude and spirit among employees

#### **Dramatizes Mission** (Behling & McFillen, 1996)

Presents the mission of the organization enthusiastically Makes the mission of the organization/unit seem important Does not announce the mission in an inspiring fashion (R)

## Identifying a Vision (House, 1998)

Has a clear understanding of where we are going Has a clear sense of where he/she wants our unit to be in 5 years Has no idea where the organization if going (R)

### **Inspiring a Shared Vision** (Kouzes & Posner, 1988, 2017)

Talks about future trends that will influence how our work gets done
Paints the "big picture" of what we aspire to accomplish
Describes a compelling image of what our future could be like
Shows others how their long-term interests can be realized by enlisting a common vision
Speaks with genuine conviction about the higher meaning and purpose of our work
Appeals to others to share dream of the future

### **Inspirational Motivation** (Loganathan & Krishnan, 2010)

Involves each member of group in striving toward the group's common goal Shows others the bigger picture behind all actions
Sets goals that enhance others' desire to achieve them
Utilizes every opportunity to talk about the vision of the organization

### Organizational Visioning, continued

### Inspirational Motivation, continued

Is persistent in achieving the targets

Has a fantastic sense of visualization

# Supportive Distributive (Hulpia & Devos, 2009)

Premises a long term vision

Debates the school vision

Compliments teachers

Helps teachers

Explains his/her reason for criticism to teachers

Is available after school to help teachers when assistance is needed

Looks out for the personal welfare of teachers

Encourages me to pursue my own goals for professional learning

Encourages me to try new practices consistent with my own interests

Provides organizational support for teacher interaction

### Visioning and Mobilizing (Turning Point National Program Office, 2012)

Describes a personal vision for my community that offers a future achievable with the assets available Facilitates an effective process for exploring the diverse aspirations among community stakeholders Facilitates the development of a shared community vision that is influenced by the views of diverse stakeholders

Communicates the shared vision broadly

Creates a framework for action using systems thinking

Facilitates stakeholder teaming to develop strategic issues and actions

Creates the conditions for brainstorming the strategic issues and actions

Builds an action plan with time lines and assigned responsibilities to enable the community vision to be achieved

Facilitates achieving buy-in to the action plans and next steps

Follows up on action plans to ensure completion

Seeks innovative solutions for persistent problems encountered while mobilizing to achieve the vision

### Vision and Strategy (O'Brien, 1994)

Discusses trends and forces that drive current and future changes in our field as a normal part of our work Has a vision of ourselves as an organization in which learning and purposeful change are expected Has a broad understanding of our organization's structure, processes, and systems and how they are interrelated

#### **Motivational Communication**

### **Inspirational Motivation** (Avolio & Bass, 2004)

Talks optimistically about the future

Talks enthusiastically about what needs to be accomplished

Articulates a compelling vision of the future

Expresses confidence that goals will be achieved

# Charismatic Leadership (Bass, 1985; Avolio, Bass & Jung, 1996)

Proud of him/her

Goes beyond self-interest

Has my respect

Displays power and confidence

Talks of values

Models ethical standards

Considers the moral/ethical

### **Motivational Communication, continued**

#### Charismatic Leadership, continued.

Emphasizes the collective mission

Talks optimistically

Expresses confidence

Talks enthusiastically

Arouses awareness about important issues

#### **Inspirational Communication** (House, 1998)

Says things that make employees proud to be a part of this organization

Says positive things about the work unit

Encourages people to see changing environments as situations full of opportunities

#### Management Practices (O'Brien, 1994)

Inspires to follow management toward organizational vision

Visibly leads and facilitates problem-solving efforts or special projects

Speaks about the connections between continuous learning, continuous improvement, quality and program outcomes

# **Modeling Desired Behavior**

# Providing an Appropriate Model (Podsakoff et al., 1990)

Leads by doing, rather than simply telling

Provides a good model for me to follow

Leads by example

### Modeling the Way (Kouzes & Posner, 1988, 2017)

Follows through on promises and commitments he/she makes

Sets a personal example of what he/she expects of others

Makes certain that people adhere to the principles and standards that have been agreed upon

Is clear about his/her philosophy of leadership

Builds consensus around a common set of values for running the organization

Ask for feedback on how his/her actions affect other people's performance

# Internalized Moral Perspective (Avolio et al., 2007; Laschinger, Wong & Grau, 2013)

Demonstrates beliefs that are consistent with actions

Makes decisions base his/her core beliefs

Asks you to take positions that support your core values

Makes difficult decisions based on high standards of ethical conduct

#### **Problem Solving** (Hiller et al., 2006)

Decides on best course of action when problems arise

Diagnoses problems quickly

Uses our team's combined expertise to solve problems

Finds solutions to problems affecting team performance

Identifies problems before they arise

Develops solutions to problems

Solves problems as they arise

### **Idealized Influence Attributed** (Loganathan & Krishnan, 2010)

Is hardworking and enthusiastic about work

Is the epitome of confidence, whatever the situation

Leads from the front

Is charged with energy to do more

Has the courage to make bold decisions and stick with them

Works for the group's common goal, even at cost of foregoing personal benefits

### Modeling Desired Behavior, continued

### **Idealized Influence Behavior** (Loganathan & Krishnan, 2010)

Exhibits consistency in behavior when it comes to his/her set of core values

Coordinates well with other leaders

Leads by example, by practicing what he/she preaches

Is clear in his/her thoughts and actions

Lives up to his/her commitments, no matter what

Influences each person not to be selfish, but to think about the comfort of others

## Internalized Moral Perspective (Neider & Schriecheim, 2011)

Shows consistency between his/her beliefs and actions

Uses his/her core beliefs to make decisions

Resists pressure on him/her to do things contrary to his/her beliefs

Is guided in her/her actions by internal moral standards

### Behavior Integrity (Simons et al., 2007)

Is a match between my manager's words and actions

Delivers on promises

Practices what he/she preaches

Does what he/she says he/she will do

Conducts himself/herself by the same values he/she talks about

Shows the same priorities that he/she describes

Promises something, I can be certain that it will happen

Says he/she is going to do something, he/she will

# **Encouraging Employee Input and Feedback**

### **Self-Awareness** (Avolio et al., 2007; Laschinger, Wong & Grau, 2013)

Seeks feedback to improve interactions with others

Accurately describes how others view his or her capabilities

Knows when it is time to reevaluate his or her position on important issues

Shows he or she understand how specific actions impact others

# Self-Awareness (Neider & Schriecheim, 2011)

Solicits feedback for improving his/her dealings with others

Describes accurately the way that others view his/her abilities

Shows that he/she understands his/her strengths and weaknesses

Is clearly aware of the impact he/she has on others

### Communicative Transparency (Rogers, 1987)

Asks for suggestions

Acts on criticism

Listens to complaints

Follows up on peoples' opinions

Suggests new ideas

Listens to bad news

Listens to new ideas

Follows up on suggestions

Asks for personal opinions

# **Soliciting Creative Solutions**

#### **Intellectual Stimulation** (Avolio & Bass, 2004)

Re-examines critical assumptions to question whether they are appropriate

Seeks differing perspectives when solving problems

Gets others to look at problems from many different angles

Suggests new ways of looking at how to complete assignments

# Balanced Processing (Avolio et al., 2007; Laschinger, Wong & Grau, 2013)

Solicits views that challenge his or her deeply held positions

Analyzes relevant data before coming to a decision

Listens carefully to different points of view before coming to conclusions

#### **Intellectual Stimulation** (Podsakoff et al., 1990)

Challenges me to think about old problems in new ways

Asks questions that prompt me to think

Has stimulated me to rethink the way I do things

Has ideas that have challenged me to reexamine some of my basic assumptions about my work

#### **Balanced Processing** (Neider & Schriecheim, 2011)

Asks for ideas that challenge his/her core beliefs

Carefully listens to alternative perspectives before reaching a conclusion

Objectively analyzes relevant data before making a decision

Encourages others to voice opposing points of view

### Challenging the Process (Kouzes & Posner, 1988, 2017)

Seeks out challenging opportunities that test his/her own skills and abilities

Identifies measureable milestones that keep projects moving forward

Takes initiative in anticipating and responding to change

Actively searches for innovative ways to improve what we do

Challenges people to try out new and innovative ways to do their work

Asks "What can we learn?" when things don't go as expected

### Intellectual Stimulation (Loganathan & Krishnan, 2010)

Encourages others to solve problems independently

Makes others question assumptions they make, for even the simplest of things

Promotes free and radical thinking

Nurtures creativity by not imposing too many processes

Makes others to come up with more and more ideas regarding any issue

Encourages others to throw away conventional thinking

#### Individual & Team Practices (O'Brien, 1994)

Encourages individuals and teams to identify and solve problems in their work areas

Minimizes blaming in conflict situations, so that people can openly and honestly discuss the issues and work toward solutions

Encourages people in groups to analyze mistakes in order to learn how to do it better the next time

### **Rewards and Recognition** (O'Brien, 1994)

Recognizes people for being courageous; that is, for experimenting and taking appropriate chances Does not punish people for making honest mistakes, for having tried something worthwhile and failed Recognizes people for solving program-related problems or successfully meeting challenges

# **Shared Decision Making**

### Fostering Group Goals (Podsakoff et al., 1990)

Fosters collaboration among work groups

Encourages employees to be team players

Gets the group to work together for the same goal

Develops a team attitude and spirit among employees

#### Planful Alignment (Mascall et al., 2008)

Collectively plan who will provide leadership for each of our initiatives and how they will provide it

### Cooperative Leadership (Hulpia & Devos, 2009)

There is a well functioning leadership team in my school

The leadership team tries to act as well as possible

The leadership team supports the goals we like to attain without school

All members of the leadership team work in the same strain on the school's core objectives

In our school the right man sits on the right place, taken the competencies into account

Members of the management team divide their time properly

# Cooperative Leadership, (Hulpia & Devos, 2009), continued

Members of the leadership team have clear goals

Members of the leadership team know which tasks they have to perform

The leadership team is willing to execute a good idea

It is clear where members of the leadership team are authorized to

#### Participative Decision Making (Hulpia & Devos, 2009)

Leadership is delegated for activities critical for achieving school goals

Leadership is broadly distributed among the staff

We have an adequate involvement in decision-making

There is an effective committee structure for decision-making

Effective communication among staff is facilitated

There is an appropriate level of autonomy in decision-making

#### **Team Empowerment** (Pearce & Sims, 2002)

My team leader (members) encourages (encourage) me to treat myself to something I enjoy when I do a task especially well

My team leader (members) urges (urge) me to reward myself with something I like when I have successfully completed a major task

My team leader (members) encourages (encourage) me to give myself a pat on the back when I meet a new challenge

My team leader (members) encourages (encourage) me to work together with other individuals who are part of the team

My team leader (members) urges (urge) me to work as a team with other individuals who are part of the team

My team leader (members) advises (advise) me to coordinate my efforts with other individuals who are part of the team

My team leader (members) and I work together to decide what my performance goals should be

My team leader (members) and I sit down together and reach agreement on my performance goals

My team leader (members) works (work) with me to develop my performance goals

My team leader (members) encourages (encourage) me to search for solutions to my problems without supervision

My team leader (members) encourages (encourage) me to find solutions to my problems without his/her (their) direct input

My team leader (members) advises (advise) me to solve problems when they pop up without always getting a stamp of approval

# **Shared Decision Making, continued**

### Team Empowerment, continued.

My team leader (members) urges (urge) me to assume responsibilities on my own

My team leader (members) advises (advise) me to look for the opportunities contained in the problems I face

My team leader (members) encourages (encourage) me to view unsuccessful performance as a chance to learn

My team leader (members) urges (urge) me to think of problems as opportunities rather than obstacles

My team leader (members) encourages (encourage) me to develop myself

My team leader (members) encourages (encourage) me to develop my skills and abilities

My team leader (members) encourages (encourage) me to seek out opportunities to learn

My team leader (members) encourages (encourage) me to seek out educational opportunities

My team leader (members) encourages (encourage) me to learn by extending myself

My team leader (members) encourages (encourage) me to learn new things

# Shared Leadership (Bass & Avolio, 1990, 1994) (Representative items only)

Instill pride in being associated with each other

Emphasize the importance of having a collective sense of mission

Seeks a broad range of perspectives when solving problems

Set high standards

Spend time teaching and coaching each other

Focus on developing each other's strengths

### Sharing Power and Influence (Turning Point National Program Office, 2012)

Uses personal power responsibly

Shares power as a means for increasing power

Shares power with others whenever possible

Offers people an active role in decision making about matters that affect them

Relies significantly on peer problem-solving when exercising leadership

Promotes self-confidence in others

Creates processes that ensure stakeholders an equal say in decision making

Encourages others to act together to change circumstances that affect them

Expresses confidence in the capabilities of others

Uses influence to produce results whenever possible

Is open to being influenced by others

## **Relationship-Building Practices**

### Relational Transparency (Avolio et al., 2007; Laschinger, Wong & Grau, 2013)

Says exactly what he or she means

Admits mistakes when they are made

Encourages everyone to speak their mind

Tells you the hard truth

Displays emotions exactly in line with feelings

# Providing Individualized Support (Podsakoff et al., 1990)

Acts without considering my feelings (R)

Shows respect for my personal feelings

Behaves in a manner thoughtful of my personal needs

Treats me without considering my personal feelings (R)

### **Displays Empathy** (Behling & McFillen, 1996)

Tries to understand followers' values

Fits her/her goals to followers' values

Appeals to the values of the followers in communicating his/her goals

### Relationship-Building Practices, continued

# Supportive Leadership (House, 1998)

Considers my personal feelings before acting

Behaves in a manner which is thoughtful of my personal needs

Sees that the interests of employees are given due consideration

### **Relational Transparency** (Neider & Schriecheim, 2011)

Clearly states what he/she means

Admits mistakes when they occur

Openly shares information with others

Expresses his/her ideas and thoughts clearly to others

### Individualized Consideration (Loganathan & Krishnan, 2010)

Recognizes the fact that different people need to be treated differently

Recognizes competence in others and encourages them to build on the same

Brings the best out of every individual

Is sensitive to others' personal needs

Encourages others to discuss personal issues with him/her

Ensures that others get all possible support so that they can pursue other interests of life

### **Building Trust** (Turning Point National Program Office, 2012)

Builds communication processes that make it safe for people to say what is on their minds

Refuses to engage in "rigged" process

Protects the group from those who would wield personal power over the collaborative process

Creates credible processes for collaborating

Ensures that processes for exercising collaborative leadership are open to all stakeholders

Ensures that processes for collaborative leadership are transparent to all stakeholders

Approaches collaboration by relying heavily on building trust among stakeholders

"Walks the talk", i.e., does what he/she says he/she will do

Demonstrate to peers that believes that trust is the foundation for successful collaboration

# **Confidence-Building Practices**

# Idealized Influence (Avolio & Bass, 2004)

Instills pride in others for being associated with me

Goes beyond self-interest for the good of the group

Acts in ways that build others' respect for me

Displays a sense of power and confidence

Talks about my most important values and beliefs

Specifies the importance of having a strong sense of purpose

Considers the moral and ethical consequences of decisions

Emphasizes the importance of having a collective sense of mission

#### **Idealized Influence Attributed** (Avolio & Bass, 2004)

Instills pride in others for being associated with me

Goes beyond self-interest for the good of the group

Acts in ways that build others' respect for me

Displays a sense of power and confidence

### **Provides Opportunities for Success** (Behling & McFillen, 1996)

Helps followers set attainable goals

Gives followers opportunities to accomplish things on their own

Creates opportunities for followers to experience success

### **Confidence-Building Practices, continued**

### **Enabling Others to Act** (Kouzes & Posner, 1988, 2017)

Treats people with dignity and respect

Develops cooperative relationships among the people he/she works with

Actively listens to diverse points of view

Gives people a great deal of freedom and choice in deciding how to do their work

Involves people in the decisions that directly impact their job performance

Ensures that people grow in their jobs by learning new skills and developing themselves

### **Coaching Practices**

# **Individual Consideration** (Avolio & Bass, 2004)

Spends time teaching and coaching

Treats others as individuals rather than just as a member of the group

Considers each individual as having different needs, abilities and aspirations from others

Helps others to develop their strengths

# **Development and Mentoring** (Hiller et al., 2006)

Exchanging career-related advice among our team

Helping to develop each other's skills

Learning skills from all other team members

Being positive role models to new members of the team

Instructing poor performers on how to improve

Helping out when a team member is learning a new skill

### Support and Consideration (Hiller et al., 2006)

Providing support to team members who need help

Showing patience toward other team members

Encouraging other team members when they're upset

Listening to complaints and problems of team members

Fostering a cohesive team atmosphere

Treating each other with courtesy

# **Developing People** (Turning Point National Program Office, 2012)

Takes seriously responsibilities for coaching and mentoring others

Invests adequate amounts of time doing people development

Defines role when serving as coach

Committed to developing people from diverse segments of the population

Creates opportunities for people to assess their leadership skills

Helps people take advantage of opportunities to learn new skills

Looks for ways to help others become more successful at their jobs

Helps people to take advantage of opportunities for new experiences

Establishes expectations for the people he/she mentors

Asks the people he/she mentors to define their expectations

Creates a mutually agreed-upon coaching plan, including criteria for success

# Supervisory Practices (O'Brien, 1994)

Help their people integrate what they have learned in development or training programs by discussing early childhood/family support practices

Encourages people to contribute ideas for improvements through individual conversations and/or group meetings

### **Performance Expectations**

#### **High Performance Expectations** (Podsakoff et al., 1990)

Shows us that he/she expects a lot from us

Insists on only the best performance

Will not settle for second best

### **Performance Expectations, continued**

# Shared Leadership (Pearce & Sims, 2002)

My team leader (members) expect(s) me to perform at my highest level

My team leader (members) encourage(s) me to go above and beyond what is normally expected of one (e.g., extra effort)

My team leader (members) expect (s) me to give 100% all of the time

My team leader (members) isn't (aren't) afraid to "buck the system" if he/she (they) think it is necessary

My team leader (members) is (are) non-traditional type(s) that "shakes up the system" when necessary

My team leader (members) isn't (aren't) afraid to "break the mold" to find different ways of doing things

My team leader (members) provides (provide) a clear vision of who and what our team is

My team leader (members) provides (provide) a clear vision of where our team is going

Because of my team leader (members), I have a clear vision of our team's purpose

My team leader (members) is (are) driven by higher purposes or ideals

My team leader (members) has (have) a strong personal dedication to higher purposes or ideals

My team leader (members) strives (strive) towards higher purposes or ideals

My team leader (members) shows (show) enthusiasm for my efforts

My team leader (members) approaches (approach) a new project or task in an enthusiastic way

My team leader (members) stresses (stress) the importance of our team to the larger organization

My team leader (members) emphasizes (emphasize) the value of questioning team members

My team leader (members) encourages (encourage) me to rethink ideas which had never been questioned before

My team leader (members) questions (question) the traditional way of doing things

My team leader (members) seeks (seek) a broad range of perspectives when solving problems

My team leader (members) looks (look) at problems from many different angles

#### Performance Rewards

#### Contingent Reward (Avolio & Bass, 2004)

Provide others with assistance in exchange for their efforts

Discuss in specific terms who is responsible for achieving performance targets

Make clear what one can expect to receive when performance goals are achieved

Express satisfaction when others meet expectations

#### Contingent Reward (Podsakoff et al., 1990)

Always gives me positive feedback when I perform well

Gives me special recognition when my work is very good

Commends me when I do a better than average job

Personally compliments me when I do outstanding work

Frequently does not acknowledge my good performance (R)

## Personal Recognition (Podsakoff et al., 1990)

Commends me when I do a better than average job

Acknowledges improvement in my quality of work

Personally compliments me when I do outstanding work

# **Assures Followers of Competence** (Behling & McFillen, 1996)

Tells followers that he/she believes in them

Compliments followers who do good jobs

Praises followers for good performance

#### **Encouraging the Heart** (Kouzes & Posner, 1988, 2017)

Gets personally involved in recognizing people and celebrating accomplishments

Praises people for a job well done

Makes sure people are creatively recognized for their contributions to the success of our projects

Makes it a point to let people know about his/her confidence in their abilities

Publicly recognizes people who exemplify commitment to shared values

Tells stories of encouragement about the good work of others

 ${\bf Appendix~S-4}$   ${\bf Categorization~of~the~Leadership~Study~Outcome~Measures}$ 

| Outcome Measures              | Scales  | Sources                                   |  |  |
|-------------------------------|---|---|--|--|
| Organizational Engagement     |   |   |  |  |
| Organizational<br>Citizenship | Organizational Citizenship Behavior                           | Organ (1988, 1990)                        |  |  |
|                               | Extra-Role Performance Scale                                  | Podsakoff & MacKenzie (1994)              |  |  |
|                               | Organizational Citizenship Behavior                           | Smith et al. (1983)                       |  |  |
|                               | Organizational Citizenship Behavior                           | Williams & Anderson (1991)                |  |  |
|                               | Organizational Climate Questionnaire                          | Koys & Decotiis (1991)                    |  |  |
|                               | Learning Organization   | Marquadt (1996)                           |  |  |
|                               | Quality Climate (Investigator Developed)                      | Berson & Linton (2005)                    |  |  |
|                               | Interpersonal Helping Behavior                                | Moorman & Blakely (1995)                  |  |  |
|                               | Belief in Higher Work Purpose (Investigator<br>Developed)     | Sparks & Schienk (2001)                   |  |  |
|                               | Coworker Relationships  | Graen & Uhi-Bien (1995)<br>(Adapted)      |  |  |
|                               | Employee Organizational Citizenship                           | Podsakoff et al. (1990)                   |  |  |
|                               | Innovative Behavior Measure                                   | Scott & Bruce (1994)                      |  |  |
|                               | Job Content Questionnaire                                     | Karasek (1985)                            |  |  |
|                               | Organizational Change Outcomes<br>(Investigator Developed)    | Jordan et al. (2015)                      |  |  |
|                               | SERVQUAL  | Parasuraman et al. (1988)                 |  |  |
|                               | Organizational Citizenship Behavior                           | Somech & Drach-Zahavy (2000)              |  |  |
|                               | Academic Optimism Scale (Investigator<br>Developed)           | Mascall et al. (2008)                     |  |  |
| Organizational<br>Commitment  | Organizational Commitment Scale                               | Allen & Meyer (1990), Meyer et al. (1993) |  |  |
|                               | Organizational Commitment Questionnaire                       | Mowday et al. (1979)                      |  |  |
|                               | Organizational Commitment Questionnaire                       | Porter et al. (1974)                      |  |  |
|                               | Innovation Success (Investigator Developed) Matzler et        |   |  |  |
|                               | Commitment to Athletic Department<br>(Investigator Developed) | Doherty & Danylchuk (1996)                |  |  |

| Appendix S-4, continued.  Outcome Measures | Scales   | Sources   |  |
|--|--|---|--|
| Organizational Commitment, continued       | Organizational Identification Scale                                  | Smidts et al. (2001)                                  |  |
| continued                                  | Followership Style Scale   | Kelley (1992)   |  |
|  | Organizational Identification Questionnaire (Investigator Developed) | Behery (2016)   |  |
|  | SERVQUAL   | Parasuraman et al. (1988)                             |  |
|  | Unit Cohesion (Adapted)  | Podsakoff & MacKenzie (1994)                          |  |
|  | Academic Optimism Scale (Investigator Developed)                     | Mascall et al. (2008)                                 |  |
| Team Effectiveness                         |  |   |  |
| Team Functioning                           | Perceived Unit Effectiveness Scale                                   | Shortell & Rousseau (1989),<br>Shortell et al. (1991) |  |
|  | Work Team Effectiveness (Investigator<br>Developed)                  | Hiller et al. (2006)                                  |  |
|  | Subordinate Group Effectiveness (Investigator Developed)             | Wofford et al. (1998)                                 |  |
|  | Committee Effectiveness (Investigator<br>Developed)                  | Spangler & Braiotto (1990)                            |  |
|  | Extra-Role Behavior Scale  | Somech & Drach-Zahavy (2000)                          |  |
|  | Harris-Fombrun Corporate Reputation<br>Quotient                      | Fombrun et al. (2000)                                 |  |
|  | Interpersonal Collaboration Scale                                    | Laschinger & Smith (2013)                             |  |
|  | Organizational Change Outcomes<br>(Investigator Developed)           | Jordan et al. (2015)                                  |  |
|  | SERVQUAL   | Parasuraman et al. (1988)                             |  |
|  | Team Trust Scale   | Walumbwa et al (2011)                                 |  |
|  | Work Unit Effectiveness (MLQ)  | Avolio & Bass (2004)                                  |  |
|  | Team Effectiveness (Investigator Developed)                          | Pearce & Sims (2002)                                  |  |
| Team Performance                           | Work Group Performance Criterion (Investigator Developed)            | Hater & Bass (1988)                                   |  |
|  | Project Group Performance Scale<br>(Investigator Developed)          | Keller (2006)   |  |
|  | Consolidated-Unit-Performance Measure<br>(Investigator Developed)    | Howell & Avolio (1993)                                |  |

| Appendix S-4, continued.       | C - 1   | Commence                       |  |  |
|--------------------------------|---|--------------------------------|--|--|
| Outcome Measures               | Scales Team Coordination Scale                                | Sources DeChurch & Haas (2008) |  |  |
| Team Performance,<br>continued | Team Performance Scale (Investigator                          | Fausing et al. (2015)          |  |  |
|                                | Developed)  Team Project Evaluation (Investigator  Developed) | Sivasubramaniam et al. (2002)  |  |  |
| Collective Efficacy            | Conditions of Work Effectiveness<br>Questionnaire II          | Laschinger et al. (2001)       |  |  |
|                                | Collective Efficacy Scale                                     | Salanoya et al. (2003)         |  |  |
|                                | Group Performance Scale                                       | Conger et al. (2000)           |  |  |
|                                | Shared Mental Model Scale                                     | Fransen et al. (2011)          |  |  |
|                                | Academic Optimism Scale (Investigator<br>Developed)           | Mascall et al. (2008)          |  |  |
|                                | Group Potency Scale   | Guzzo et al. (1993)            |  |  |
| <b>Leader Entrustment</b>      |   |                                |  |  |
| Satisfaction with Leader       | MLQ Satisfaction with Leadership Subscale                     | Avolio & Bass (2004)           |  |  |
|                                | Minnesota Satisfaction Questionnaire                          | Weiss et al. (1967)            |  |  |
|                                | Job Diagnostic Survey   | Hackman & Oldham (1975)        |  |  |
|                                | Performance Appraisal Satisfaction (Investigator Developed)   | Waldman et al. (1987)          |  |  |
|                                | Leader-Member Exchange LMX7                                   | Graen & Uhi-Bien (1995)        |  |  |
|                                | Satisfaction rating (Investigator Developed)                  | Hater & Bass (1988)            |  |  |
|                                | Job Satisfaction  | Neuberger & Allerbeck (1978)   |  |  |
|                                | Job Descriptive Index   | Smith et al. (1985)            |  |  |
|                                | Job Satisfaction (Investigator Developed)                     | Rothfelder et al. (2013)       |  |  |
|                                | Firm Success  | Pongpearchan & Muni (2012)     |  |  |
|                                | Job Content Questionnaire                                     | Karasek (1985)                 |  |  |
|                                | Organization performance (Investigator<br>Developed)          | Samad (2012)                   |  |  |
|                                | Student Communication Satisfaction Scale                      | Goodboy et al. (2009)          |  |  |

| Outcome Measures          | Scales  | Sources                           |  |
|---------------------------|---|-----------------------------------|--|
| Leader Motivation         | MLQ Extra Effort Subscale   | Avolio & Bass (2004)              |  |
|                           | Group Interaction   | Gartwright & Zander (1960)        |  |
| Leader Effectiveness      | MLQ Effectiveness Subscale  | Avolio & Bass (2004)              |  |
|                           | Pastoral Leadership Effectiveness Survey (Investigator Developed) | Carter (2009)                     |  |
|                           | Group Interaction   | Gartwright & Zander (1960)        |  |
|                           | Leader Effectiveness  | Hinkin & Tracey (1994)            |  |
|                           | Ministerial Effectiveness Inventory                               | Majovski (1982)                   |  |
|                           | Trust in Leadership   | McAllister (1995)                 |  |
| Trust in Leader           | Trust in and Loyalty to Leader                                    | Podsakoff et al. (1990)           |  |
|                           | Global Trust (Investigator Developed)                             | Gillespie & Mann (2004)           |  |
|                           | Conditions of Trust Inventory                                     | Butler (1991)                     |  |
|                           | Trust in Leader   | Podsakoff et al. (1990)           |  |
|                           | Follower Belief Scale   | Behling & McFillen (1996)         |  |
|                           | Interpersonal Trust Scale   | McKnight et al. (2002)            |  |
|                           | Trust in Leader Questionnaire                                     | Kopp & Schuler (2003)             |  |
|                           | Trust in Management Scale   | Mayer & Gavin (2005)              |  |
|                           | Trust Scale   | Schoorman & Ballinger (2006)      |  |
|                           | Source Credibility Scale  | McCroskey & Teven (1999)          |  |
|                           | Academic Optimism Scale   | Mascall et al. (2008)             |  |
| mployee Belief Appraisals |   |                                   |  |
| Personal Self-Efficacy    | Psychological Capital Questionnaire                               | Luthans et al. (2007)             |  |
|                           | Maslach Burnout Inventory   | Maslach & Jackson (1981)          |  |
|                           | Psychological Empowerment Scale                                   | Spreitzer (1995)                  |  |
|                           | Workplace Innovation Scale  | McMurray & Dorai (2003)           |  |
|                           | Role Breadth Self-Efficacy Scale (A)                              | Parker (1998)                     |  |
|                           | Follower Belief Scale   | Behling & McFillen (1996)         |  |
|                           | Efficacy Beliefs Scale  | Teshannen-Moran & Woolfolk (2002) |  |
|                           | Academic Optimism Scale   | Mascall et al. (2008)             |  |

| Outcome Measures                      | C1  | C  |
|---------------------------------------|---|--|
| Outcome Measures  Personal Commitment | Scales  Utage ht Week Fragge group to Scale               | Sources Schoufeli et al. (2006)          |
| Personal Commitment                   | Utrecht Work Engagement Scale                             | Schaufeli et al. (2006)                  |
|                                       | Psychological Empowerment Scale                           | Spreitzer (1995)                         |
|                                       | Creative Behavior Measure                                 | George & Zhou (2001)                     |
|                                       | Followership Style Questionnaire                          | Kelley (1992)                            |
|                                       | Learning Orientation Scale                                | Sujan et al. (1994)                      |
|                                       | Scale of Engagement                                       | May et al. (2004)                        |
| Personal Motivation                   | Goal Orientation Instrument                               | VandeWalle (1997)                        |
|                                       | Personal Responsibility Index                             | Dunst et al. (2011)                      |
|                                       | Intrinsic Motivation Scale                                | Anderson & Oliver (1987)                 |
|                                       | Effort to Distributorship Work (Investigator Developed)   | Sparks & Schienk (2001)                  |
|                                       | Follower Belief Scale                                     | Behling & McFillen (1996)                |
|                                       | Class Participation Scale                                 | Fassinger (1995)                         |
|                                       | Revised Cognitive Learning Indicators Scale               | Frymier & Houser (1999)                  |
|                                       | Student Motivation Scale                                  | Richmond (1990)                          |
| Employee Psychological Hea            | lth   |  |
| Job Stress                            | Nursing Stress Scale                                      | Gray-Toft & Anderson (1981)              |
|                                       | Perceived Strain Scale                                    | Felfe & Liepmann (2006)                  |
|                                       | Recovery-Stress Work Questionnaire                        | Jiménez & Kallus (2005)                  |
|                                       | Abusive Supervisor  | Tepper (2000)                            |
|                                       | Job Stress and Burnout                                    | Dubisnsky et al. (2004), Dhaliwal (2008) |
|                                       | Negative Acts Questionnaire                               | Einarsen & Hoel (2001)                   |
|                                       | Negative Acts Questionnaire                               | Warszewska-Makuch (2007)                 |
| Positive Well-Being                   | Modified Trait Meta Mood Scale                            | Salovey et al. (1995)                    |
|                                       | Positive and Negative Affect Scale                        | Watson et al (1988)                      |
|                                       | Excitement and Inspiration Scale (Investigator Developed) | Kastenmüller et al. (2014)               |

| Outcome Measures                                | Scales  | Sources                           |
|---|---|-----------------------------------|
| Outcome Measures Positive Well-Being, continued | Recovery-Stress Work Questionnaire                  | Jiménez & Kallus (2005)           |
| continued                                       | Overall Wellbeing Scale (Investigator<br>Developed) | Zineldin & Hytter (2012)          |
|   | Positive Motions Scale                              | Fiebig & Kramer (1998)            |
|   | Affective Learning Scale                            | McCroskey et al. (1985)           |
| Negative Well-Being                             | Positive and Negative Affect Scale                  | Watson et al (1988)               |
|   | Negative Motions Scale                              | Fiebig & Kramer (1998)            |
| General Well-Being                              | Recovery-Stress Work Questionnaire                  | Jiménez & Kallus (2005)           |
|   | Life Satisfaction Scale                             | Pavot & Diener (1993)             |
|   | Spiritual Well-Being Scale                          | Ellison (1983)                    |
|   | Job-Related Affective Well-Being Scale              | Van Katwyk et al. (2000)          |
| Poor Mental Health                              | General Health Questionnaire (Polish                | Makowska & Merecz (2001)          |
| Employee Job Satisfaction                       | Version)  |                                   |
| Job Satisfaction                                | Minnesota Satisfaction Questionnaire                | Weiss et al. (1967)               |
|   | Employee Satisfaction (Company Created)             | Berson & Linton (2005)            |
|   | Index of Job Satisfaction                           | Brayfield & Rothe (1951)          |
|   | Job Descriptive Index                               | Smith et al. (1985)               |
|   | Job-In-General Scale                                | Smith et al. (1989)               |
|   | Job Satisfaction Measure                            | Cammann et al. (1983)             |
|   | Global Job Satisfaction Survey                      | Quinn & Shepard (1974)            |
|   | Index of Work Satisfaction                          | Stamps (1997)                     |
|   | Overall Job Satisfaction                            | Shortell & Rousseau (1989)        |
|   | Job Enthusiasm Scale                                | Dewitte & De Cuyper (2003)        |
|   | Overall Job Satisfaction                            | Warr et al. (1979)                |
| Employee Burnout                                | Maslach Burnout Inventory                           | Maslach & Jackson (1981)          |
|   | Job Stress and Burnout                              | Dubisnsky et al. (2004), Dhaliwal |
|   | Absenteeism (Investigator Developed)                | (2008)<br>Zhu et al. (2005)       |
|   | Recovery-Stress Work Questionnaire                  | Jiménez & Kallus (2005)           |

| Outcome Measures              | Scales   | Sources                     |  |
|-------------------------------|--|-----------------------------|--|
| Role Conflict/Ambiguity       | Role Clarity/Ambiguity/Conflict Scale                            | Rizzo et al. (1970)         |  |
|                               | Areas of Worklife Scale  | Leiter & Maslach (2002)     |  |
| Intent to Leave               | Intent to Leave Job or Profession Scale                          | Bycio et al (1995)          |  |
|                               | Job Insecurity   | Hellgren et al. (1999)      |  |
|                               | Turnover Intentions (Investigator Developed)                     | Rafferty & Griffin (2004)   |  |
|                               | Intent to Leave Scale  | Walsh et al. (1985)         |  |
|                               | Turnover Intentions Scale  | DeConinck & Stilwell (2004) |  |
| Employee Job Performance      | Turnover Intentions Scale  | Kelloway et al (1999)       |  |
| Employer Rated<br>Performance | Individual Manager Performance<br>(Investigator Developed)       | Hater & Bass (1988)         |  |
|                               | In-Role Employee Performance                                     | Williams (1989)             |  |
|                               | Job Performance (Investigator Developed)                         | Moss & Ritossa (2007)       |  |
|                               | Job Performance Scale  | MacKenzie et al. (1991)     |  |
|                               | Job Performance and Organizational<br>Citizenship Behavior       | Williams & Anderson (1991)  |  |
|                               | Employee Job Performance (Investigator<br>Developed)             | Whittington et al. (2004)   |  |
|                               | Job Performance Measure  | Mott (1972)                 |  |
|                               | Job Performance Measure (Investigator<br>Developed)              | Walumba et al (2008)        |  |
|                               | Managerial Performance Appraisal System (Investigator Developed) | Waldman et al. (1987)       |  |
|                               | Cadet Academic Performance (Investigator<br>Developed)           | Vogelgesang et al. 2013     |  |
|                               | Performance of Bank Branch Office<br>(Investigator Developed)    | Geyer & Steyrer (1998)      |  |
| Employee Rated                | General Performance Scale  | Roe et al. (2000)           |  |
| Performance                   | Goal Orientation Instrument                                      | VandeWalle (1997)           |  |
|                               | Job-Related Learning Scale                                       | Loon & Casimir (2008)       |  |
|                               | Productivity Scale   | McNeese-Smith (1995)        |  |
|                               | Working Hard Scale   | Sujan et al. (1994)         |  |

Table S-1

Random Effects Results Between the 11 Leadership Practices and the Three NonEmployee Outcome Measures

| Leadership Practices/Outcomes                       | k                      | N                    | Weighted<br>Average r | 95% CI   | Z     | <i>p</i> -value |
|---|------------------------|----------------------|-----------------------|----------|-------|-----------------|
| <b>Drganizational Visioning</b> ( $Q_B = 7.13$ , df |                        |                      | TIVETURE !            | 7070 01  |       | p tarae         |
| Leader Entrustment                                  | 12                     | 6006                 | .69                   | .54, .80 | 6.72  | .000            |
| Organizational Engagement                           | 17                     | 10,860               | .41                   | .26, .54 | 4.96  | .000            |
| Team Effectiveness <sup>a</sup>                     | 0                      | -                    | -                     | -        | -     | -               |
| Motivational Communication ( $Q_B = 24.8$           | 30, $df = 2$ , p       | (000. = 0.000)       |                       |          |       |                 |
| Leader Entrustment                                  | 31                     | 9638                 | .66                   | .59, .72 | 13.64 | .000            |
| Organizational Engagement                           | 18                     | 8590                 | .41                   | .24, .55 | 4.48  | .000            |
| Team Effectiveness                                  | 10                     | 1867                 | .37                   | .26, .47 | 6.31  | .000            |
| Modeling Desired Behavior $(Q_B = 21.68,$           | df = 2, p =            | .000)                |                       |          |       |                 |
| Leader Entrustment                                  | 12                     | 5334                 | .55                   | .48, .62 | 11.91 | .000            |
| Team Effectiveness                                  | 8                      | 2096                 | .37                   | .22, .51 | 4.68  | .000            |
| Organizational Engagement                           | 15                     | 6893                 | .32                   | .26, .38 | 10.21 | .000            |
| Encouraging Employee Input and Feed                 | back (Q <sub>B</sub> = | 15.42, df            | = 2, p = .000)        |          |       |                 |
| Leader Entrustment                                  | 8                      | 2548                 | .54                   | .47, .60 | 7.60  | .000            |
| Team Effectiveness                                  | 7                      | 2051                 | .43                   | .32, .53 | 7.07  | .000            |
| Organizational Engagement                           | 7                      | 2221                 | .33                   | .25, .41 | 7.60  | .000            |
| Soliciting Creative Employee Solutions              | $(Q_B = 65.79)$        | $\theta$ , df = 2, p | = .000)               |          |       |                 |
| Leader Entrustment                                  | 44                     | 15,701               | .61                   | .56, .65 | 18.24 | .000            |
| Team Effectiveness                                  | 17                     | 3918                 | .38                   | .29, .46 | 7.14  | .000            |
| Organizational Engagement                           | 36                     | 17,326               | .32                   | .27, .36 | 12.82 | .000            |
| <b>Shared Decision Making</b> ( $Q_B = 6.56$ , df   | = 2, p = .03           | 38)                  |                       |          |       |                 |
| Leader Entrustment                                  | 4                      | 3692                 | .57                   | .45, .67 | 7.83  | .000            |
| Organizational Engagement                           | 7                      | 6030                 | .38                   | .22, .52 | 4.45  | .000            |
| Team Effectiveness                                  | 4                      | 1833                 | .31                   | .08, .52 | 2.63  | .009            |

Table S-1, continued.

| Table 5-1, continued.   |             |          | Weighted |          |       |                 |
|---|-------------|----------|----------|----------|-------|-----------------|
| Leadership Practices/Outcomes  Relationship-Building Practices (Q <sub>B</sub> = 20.0 | k           | N        |          | 95% CI   | Z     | <i>p</i> -value |
| <b>Relationship-Building Practices</b> ( $Q_B = 20.0$                                 | 5, df = 2   | p = .000 |          |          |       |                 |
| Leader Entrustment  | 15          | 6977     | .58      | .48, .68 | 8.65  | .000            |
| Team Effectiveness  | 7           | 2051     | .42      | .29, .53 | 5.88  | .000            |
| Organizational Engagement   | 17          | 8866     | .30      | .24, .35 | 9.97  | .000            |
| Confidence-Building Practices ( $Q_B = 2.36$ ,  | df = 1, p   | = .125)  |          |          |       |                 |
| Leader Entrustment  | 19          | 4759     | .64      | .54, .72 | 9.86  | .000            |
| Team Effectiveness <sup>a</sup>   | 1           | 130      | .63      | -        | -     | -               |
| Organizational Engagement   | 12          | 3737     | .48      | .26, .65 | 3.96  | .000            |
| Coaching Practices ( $Q_B = 38.77$ , $df = 2$ , $p =$                                 | .000)       |          |          |          |       |                 |
| Leader Entrustment  | 31          | 9638     | .66      | .58, .72 | 12.80 | .000            |
| Organizational Engagement   | 19          | 8306     | .35      | .29, .41 | 10.02 | .000            |
| Team Effectiveness  | 10          | 1794     | .35      | .26, .43 | 7.75  | .000            |
| <b>Performance Expectations</b> ( $Q_B = 3.03$ , $df =$                               | 1, $p = .0$ | 082)     |          |          |       |                 |
| Leader Entrustment  | 6           | 4253     | .37      | .27, .47 | 6.31  | .000            |
| Team Effectiveness <sup>a</sup>   | 2           | 152      | .37      | 02, .67  | -     | -               |
| Organizational Engagement   | 8           | 5477     | .25      | .17, .33 | 5.87  | .000            |
| <b>Performance Rewards</b> ( $Q_B = 40.90$ , $df = 2$ , $p = .000$ )                  |             |          |          |          |       |                 |
| Leader Entrustment  | 25          | 8886     | .56      | .50, .62 | 14.28 | .000            |
| Team Effectiveness  | 8           | 1619     | .28      | .06, .47 | 2.52  | .012            |
| Organizational Engagement   | 20          | 10,231   | .29      | .23, .34 | 10.11 | .000            |
|   |             |          |          |          |       |                 |

<sup>&</sup>lt;sup>a</sup> Not included in the between outcome measure comparisons.

Table S-2

Average Weighted Correlations for Leader Entrustment vs. Organizational Engagement + Team Effectiveness Non Employee Outcome Measures

| Employee Outcome vicasures             | Organiz           |          |           |           |                  |    |                 |
|--|-------------------|----------|-----------|-----------|------------------|----|-----------------|
|  | Engagement + Team |          |           |           |                  |    |                 |
|  | Effectiveness     |          | Leader En | trustment |                  |    |                 |
| Leadership Practices                   | Average r         | 95% CI   | Average r | 95% CI    | <i>Q</i> Between | df | <i>p</i> -value |
| Organizational Visioning               | .41               | .26, .54 | .69       | .54, .80  | 7.13             | 1  | .008            |
| <b>Motivational Communication</b>      | .40               | .28, .51 | .66       | .59, .72  | 15.32            | 1  | .000            |
| Modeling Desired Behavior              | .34               | .28, .40 | .55       | .48, .62  | 18.21            | 1  | .000            |
| Encouraging Employee<br>Input/Feedback | .38               | .31, .45 | .54       | .47, .60  | 9.73             | 1  | .002            |
| <b>Soliciting Creative Solutions</b>   | .34               | .29, .37 | .61       | .56, .65  | 62.09            | 1  | .000            |
| Shared Decision Making                 | .36               | .23, .47 | .57       | .45, .67  | 6.10             | 1  | .014            |
| Relationship-Building Practices        | .34               | .28, .39 | .58       | .48, .68  | 14.84            | 1  | .000            |
| <b>Confidence-Building Practices</b>   | .49               | .29, .65 | .64       | .54, .72  | 2.21             | 1  | .137            |
| <b>Coaching Practices</b>              | .35               | .30, .40 | .66       | .58, .72  | 38.11            | 1  | .000            |
| <b>Performance Expectations</b>        | .27               | .19, .35 | .37       | .2647     | 2.36             | 1  | .125            |
| Performance Rewards                    | .28               | .23, .34 | .56       | .50, 62   | 41.26            | 1  | .000            |
|  |                   |          |           |           |                  |    |                 |

Table S-3

Random Effects Results Between the 11 Leadership Practices and the Four Employee Outcome Measures

| Random Effects Results Between the 11 La                |                            | PIIMOTO     | Weighted     | - znipiojee | <u> </u> | 111Cusur Cs     |
|---|----------------------------|-------------|--------------|-------------|----------|-----------------|
| Leadership Practices/Outcomes                           | k                          | N           | Average r    | 95% CI      | Z        | <i>p</i> -value |
| <b>Organizational Visioning</b> ( $Q_B = 6.18$ , df = 3 | p = .10                    | 13)         |              |             |          |                 |
| Job Satisfaction  | 12                         | 6636        | .45          | .21, .63    | 3.57     | .000            |
| Psychological Health                                    | 7                          | 1104        | .32          | .20, .43    | 4.89     | .000            |
| Job Performance   | 6                          | 2771        | .25          | .17, .33    | 5.75     | .000            |
| Belief Appraisals                                       | 10                         | 4435        | .20          | .13, .27    | 5.71     | .000            |
| <b>Motivational Communication</b> ( $Q_B = 2.15$ , d    | lf = 3, p = 3              | = .541)     |              |             |          |                 |
| Job Satisfaction  | 19                         | 10,167      | .35          | .21, .47    | 4.70     | .000            |
| Psychological Health                                    | 12                         | 3308        | .33          | .18, .46    | 4.14     | .000            |
| Belief Appraisals                                       | 8                          | 3833        | .26          | .17, .35    | 5.30     | .000            |
| Job Performance   | 7                          | 1752        | .25          | .18, .32    | 6.77     | .000            |
| Modeling Desired Behavior ( $Q_B = 4.54$ , df =         | = 3, p = .                 | 208)        |              |             |          |                 |
| Psychological Health                                    | 5                          | 1410        | .37          | .22, .50    | 4.58     | .000            |
| Job Satisfaction  | 9                          | 3709        | .29          | .22, .36    | 7.84     | .000            |
| Belief Appraisals                                       | 13                         | 4796        | .29          | .20, .37    | 6.36     | .000            |
| Job Performance   | 7                          | 3502        | .20          | .11, .29    | 4.19     | .000            |
| Encouraging Employee Input and Feedbac                  | <b>k</b> (Q <sub>B</sub> = | 6.13, df =  | 3, p = .105) |             |          |                 |
| Psychological Health                                    | 3                          | 1264        | .33          | .14, .49    | 3.44     | .000            |
| Belief Appraisals                                       | 9                          | 3067        | .32          | .24, .40    | 7.11     | .000            |
| Job Satisfaction  | 5                          | 1702        | .22          | .16, .27    | 7.11     | .000            |
| Job Performance   | 4                          | 1573        | .15          | 03, .31     | 1.64     | .102            |
| Soliciting Creative Employee Solutions (Q <sub>1</sub>  | $_{3}=4.90,$               | df = 3, p = | = .180)      |             |          |                 |
| Job Satisfaction  | 31                         | 16,425      | .32          | .22, .40    | 6.45     | .000            |
| Psychological Health                                    | 16                         | 4506        | .31          | .23, .39    | 6.92     | .000            |
| Belief Appraisals                                       | 18                         | 6962        | .30          | .23, .36    | 8.33     | .000            |
| Job Performance   | 13                         | 4813        | .21          | .14, .28    | 5.87     | .000            |

Table S-3, continued.

| Leadership Practices/Outcomes                                  | k             | N         | Weighted<br>Average r | 95% CI   | Z     | <i>p</i> -value |
|--|---------------|-----------|-----------------------|----------|-------|-----------------|
| <b>Shared Decision Making</b> ( $Q_B = 15.45$ , $df = 2$       | p = .00       | 00)       |                       |          |       |                 |
| Psychological Health <sup>a</sup>                              | 1             | 43        | .64                   | -        | -     | -               |
| Job Satisfaction   | 5             | 2095      | .33                   | .29, .37 | 15.77 | .000            |
| Belief Appraisals  | 3             | 1879      | .26                   | .04, .45 | 2.29  | .022            |
| Job Performance  | 3             | 1887      | .22                   | .17, .26 | 9.57  | .000            |
| Relationship-Building Practices ( $Q_B = 3.55$ ,               | $df = 3, \mu$ | p = .314) |                       |          |       |                 |
| Psychological Health   | 5             | 1410      | .36                   | .22, .48 | 4.87  | .000            |
| Belief Appraisals  | 14            | 5270      | .30                   | .20, .39 | 5.56  | .000            |
| Job Satisfaction   | 10            | 5372      | .24                   | .19, .29 | 9.41  | .000            |
| Job Performance  | 4             | 2661      | .20                   | .04, .35 | 2.39  | .017            |
| Confidence-Building Practices ( $Q_B = 21.53$ ,                | $df = 3, \mu$ | 000.000   |                       |          |       |                 |
| Job Satisfaction   | 10            | 3856      | .36                   | .06, .61 | 2.36  | .018            |
| Psychological Health   | 10            | 3095      | .31                   | .24, .37 | 8.63  | .000            |
| Job Performance  | 4             | 1454      | .24                   | .13, .35 | 4.33  | .000            |
| Belief Appraisals  | 3             | 1068      | .10                   | .03, .16 | 2.95  | .003            |
| <b>Coaching Practices</b> ( $Q_B = 6.09$ , $df = 3$ , $p = .1$ | 07)           |           |                       |          |       |                 |
| Psychological Health   | 12            | 3308      | .38                   | .28, .46 | 7.27  | .000            |
| Job Satisfaction   | 20            | 10,055    | .36                   | .22, .48 | 4.76  | .000            |
| Job Performance  | 7             | 1752      | .26                   | .17, .34 | 5.69  | .000            |
| Belief Appraisals  | 7             | 2151      | .21                   | .07, .34 | 2.89  | .004            |
| <b>Performance Expectations</b> ( $Q_B = 7.74$ , $df = 2$      | 2, p = .02    | 21)       |                       |          |       |                 |
| Job Satisfaction   | 6             | 3430      | .27                   | .13, .40 | 3.75  | .000            |
| Belief Appraisals  | 3             | 1626      | .27                   | 01, .51  | 1.93  | .054            |
| Psychological Health <sup>a</sup>                              | 1             | 43        | .32                   | -        | -     | -               |
| Job Performance  | 3             | 1887      | .08                   | .04, .13 | 3.67  | .000            |

Table S-3, continued.

|  |         |        | Weighted  |          |      | ·               |
|--|---------|--------|-----------|----------|------|-----------------|
| Leadership Practices/Outcomes                              | k       | N      | Average r | 95% CI   | Z    | <i>p</i> -value |
| <b>Performance Rewards</b> ( $Q_B = 4.61$ , $df = 3$ , $p$ | = .203) |        |           |          |      |                 |
| Psychological Health                                       | 9       | 2378   | .23       | .15, .30 | 6.06 | .000            |
| Job Satisfaction   | 19      | 11,667 | .21       | .08, .33 | 3.26 | .000            |
| Job Performance  | 7       | 1349   | .15       | .05, .24 | 2.94 | .003            |
| Belief Appraisals  | 7       | 3365   | .12       | .05, .19 | 3.39 | .000            |

<sup>&</sup>lt;sup>a</sup> Not included in the between outcome measure comparisons.

Table S-4

Random Effects Meta-Regression Results for the Moderator Influences of Study Sample Size, Year of Publication, Country Democracy Index, and Type of Organization on the Relationships Between the Leadership Practices and Study Outcomes

| Leadership Practices/Moderators       | Regression<br>Coefficient | 95% CI       | Q     | df | <i>p</i> -value |
|---------------------------------------|---------------------------|--------------|-------|----|-----------------|
| Organizational Visioning              |                           |              | ~~    |    |                 |
| Sample Size                           | .0000                     | 0002, .0002  | .03   | 1  | .859            |
| Year of Publication                   | 0085                      | 0241, .0070  | 1.16  | 1  | .282            |
| Democracy Index                       | 0637                      | 1256,0017    | 4.06  | 1  | .044            |
| Type of Organization <sup>a</sup>     | .1000                     | .0549, .1451 | 18.91 | 1  | .000            |
| Motivational Communication            |                           |              |       |    |                 |
| Sample Size                           | 0001                      | 0003, .0001  | 1.35  | 1  | .245            |
| Year of Publication                   | 0050                      | 0138, .0038  | 1.24  | 1  | .266            |
| Democracy Index                       | 0331                      | 0722, .0061  | 2.74  | 1  | .098            |
| Type of Organization                  | .0438                     | .0110, .0766 | 6.86  | 1  | .009            |
| Modeling Desired Behavior             |                           |              |       |    |                 |
| Sample Size                           | 0001                      | 0002, .0000  | 1.56  | 1  | .212            |
| Year of Publication                   | 0018                      | 0097, .0062  | .19   | 1  | .660            |
| Democracy Index                       | .0255                     | 0064, .0574  | 2.45  | 1  | .117            |
| Type of Organization                  | .0367                     | .0070, .0663 | 5.88  | 1  | .015            |
| Encouraging Employee Input and Fe     | edback                    |              |       |    |                 |
| Sample Size                           | 0003                      | 0006, .0000  | 3.40  | 1  | .065            |
| Year of Publication                   | .0071                     | 0160, .0302  | .36   | 1  | .549            |
| Democracy Index                       | .0126                     | 0261, .0514  | .41   | 1  | .522            |
| Type of Organization                  | .0341                     | .0010, .0671 | 4.09  | 1  | .043            |
| Soliciting Creative Employee Solution | ns                        |              |       |    |                 |
| Sample Size                           | 0001                      | 0002, .0000  | 3.85  | 1  | .050            |
| Year of Publication                   | 0026                      | 0077, .0025  | 1.01  | 1  | .316            |
| Democracy Index                       | 0058                      | 0309, .0193  | .20   | 1  | .651            |
| Type of Organization                  | .0206                     | 0011, .0424  | 3.45  | 1  | .063            |

Table S-4, continued.

| Table S-4, continued.                |                           |              |      |    |                 |
|--------------------------------------|---------------------------|--------------|------|----|-----------------|
| Leadership Practices/Moderators      | Regression<br>Coefficient | 95% CI       | Q    | df | <i>p</i> -value |
| Shared Decision Making               |                           |              |      |    |                 |
| Sample Size                          | 0001                      | 0002, .0000  | 2.14 | 1  | .144            |
| Year of Publication                  | 0005                      | 0144, .0134  | .01  | 1  | .941            |
| Democracy Index                      | .0140                     | 0515, .0794  | .17  | 1  | .676            |
| Type of Organization                 | .0444                     | 0025, .0913  | 3.44 | 1  | .064            |
| Relationship-Building Practices      |                           |              |      |    |                 |
| Sample Size                          | 0001                      | 0002, .0001  | .91  | 1  | .341            |
| Year of Publication                  | 0037                      | 0124, .0050  | .69  | 1  | .407            |
| Democracy Index                      | .0108                     | 0326, .0541  | .24  | 1  | .626            |
| Type of Organization                 | .0434                     | .0074, .0794 | 5.57 | 1  | .018            |
| <b>Confidence-Building Practices</b> |                           |              |      |    |                 |
| Sample Size                          | .0001                     | 0004, .0007  | .20  | 1  | .653            |
| Year of Publication                  | .0010                     | 0186, .0207  | .01  | 1  | .917            |
| Democracy Index                      | 0660                      | 1222,0098    | 5.29 | 1  | .021            |
| Type of Organization                 | .0605                     | .0081, .1130 | 5.12 | 1  | .024            |
| <b>Coaching Practices</b>            |                           |              |      |    |                 |
| Sample Size                          | 0001                      | 0003, .0001  | .68  | 1  | .409            |
| Year of Publication                  | 0024                      | 0104, .0055  | .36  | 1  | .551            |
| Democracy Index                      | .0023                     | 0345, .0391  | .01  | 1  | .904            |
| Type of Organization                 | .0265                     | 0058, .0587  | 2.59 | 1  | .108            |
| <b>Performance Expectations</b>      |                           |              |      |    |                 |
| Sample Size                          | 0001                      | 0002, .0001  | .91  | 1  | .340            |
| Year of Publication                  | 0015                      | 0093, .0064  | .13  | 1  | .715            |
| Democracy Index                      | 0110                      | 0520, .0300  | .28  | 1  | .598            |
| Type of Organization                 | .0493                     | .0110, .0877 | 6.35 | 1  | .012            |
|                                      |                           |              |      |    |                 |

Table S-4, continued.

| Leadership Practices/Moderators | Regression<br>Coefficient | 95% CI      | Q    | df | <i>p</i> -value |
|---------------------------------|---------------------------|-------------|------|----|-----------------|
| Performance Rewards             |                           |             |      |    |                 |
| Sample Size                     | 0001                      | 0002, .0001 | .58  | 1  | .446            |
| Year of Publication             | 0059                      | 0130, .0012 | 2.62 | 1  | .105            |
| Democracy Index                 | .0239                     | 0127, .0606 | 1.64 | 1  | .201            |
| Type of Organization            | .0073                     | 0226, .0371 | .23  | 1  | .632            |

<sup>&</sup>lt;sup>a</sup>Type of organization was coded: -3 (government), -2 (education), -1 (healthcare), 0 (mixed), 1 (for profit - product focused), 2 (not-for-profit), and 3 (for profit - service focused) based on the pattern of results in Table S-5.

Table S-5

Random Effects Results for the Moderator Influences of Type of Organization on the Relationship Between the Leadership Practices and Study Outcomes

| Leadership Practices/Moderator                  | k                        | Weighted<br>Average <i>r</i> | 95% CI   | Z     | <i>p</i> -value |
|---|--------------------------|------------------------------|----------|-------|-----------------|
| <b>Organizational Visioning</b> $(Q_B = 41.52)$ | df = 6, p = .000         |                              |          |       | -               |
| For-Profit (Service)                            | 8                        | .73                          | .49, .87 | 4.61  | .000            |
| For-Profit (Product)                            | 23                       | .47                          | .35, .58 | 6.73  | .000            |
| Not-For-Profit                                  | 4                        | .45                          | .28, .60 | 4.69  | .000            |
| Healthcare                                      | 6                        | .41                          | .21, .57 | 3.85  | .000            |
| Mixed   | 6                        | .32                          | .18, .45 | 4.40  | .000            |
| Education                                       | 7                        | .28                          | .21, .34 | 8.23  | .000            |
| Government                                      | 10                       | .19                          | .14, .23 | 8.60  | .000            |
| Motivational Communication ( $Q_B = 2$          | 20.41, df = 5, p = 1     | .001)                        |          |       |                 |
| For-Profit (Service)                            | 19                       | .63                          | .47, .76 | 6.22  | .000            |
| Education                                       | 17                       | .55                          | .46, .63 | 10.12 | .000            |
| For-Profit (Product)                            | 17                       | .41                          | .23, .57 | 4.20  | .000            |
| Mixed   | 12                       | .40                          | .30, .48 | 7.52  | .000            |
| Healthcare                                      | 20                       | .36                          | .23, .47 | 5.21  | .000            |
| Government                                      | 19                       | .34                          | .26, .41 | 8.12  | .000            |
| Not-For-Profit <sup>a</sup>                     | 1                        | .33                          | -        | -     | -               |
| Modeling Desired Behavior $(Q_B = 51.$          | 36, $df = 6$ , $p = .00$ | 00)                          |          |       |                 |
| Not-For-Profit                                  | 4                        | .48                          | .39, .56 | 9.56  | .000            |
| Mixed   | 9                        | .43                          | .33, .52 | 7.56  | .000            |
| For-Profit (Service)                            | 7                        | .37                          | .23, .49 | 5.06  | .000            |
| For-Profit (Product)                            | 26                       | .37                          | .30, .44 | 9.27  | .000            |
| Healthcare                                      | 14                       | .35                          | .26, .43 | 7.72  | .000            |
| Government                                      | 5                        | .17                          | .10, .23 | 5.10  | .000            |
| Education                                       | 4                        | .16                          | .05, .26 | 2.76  | .006            |

Table S-5, continued.

| Leadership Practices/Moderator         | k  | Weighted<br>Average r | 95% CI   | Z     | <i>p</i> -value |
|--|--|-----------------------|----------|-------|-----------------|
| Encouraging Employee Input and Fe      | edback $(Q_B = 7.$                                     | 15, df = 4, $p = .1$  | 28)      |       |                 |
| Not-For-Profit                         | 1  | .51                   | -        | -     | -               |
| Mixed                                  | 9  | .43                   | .32, .53 | 7.17  | .000            |
| For-Profit (Product)                   | 10   | .39                   | .30, .48 | 7.83  | .000            |
| For-Profit (Service)                   | 6  | .36                   | .25, .46 | 6.20  | .000            |
| Healthcare                             | 11   | .34                   | .22, .45 | 5.42  | .000            |
| Education                              | 4  | .25                   | .14,.35  | 4.54  | .000            |
| Government <sup>a</sup>                | 2  | .10                   | -        | -     | -               |
| Soliciting Creative Employee Solution  | $\mathbf{ns} \; (Q_{\mathrm{B}} = 7.15,  \mathrm{df})$ | f = 6, p = .307)      |          |       |                 |
| For-Profit (Service)                   | 30   | .48                   | .36, .59 | 6.77  | .000            |
| Not-For-Profit                         | 5  | .45                   | .37, .52 | 10.38 | .000            |
| Mixed                                  | 19   | .42                   | .34, .49 | 9.89  | .000            |
| Education                              | 23   | .40                   | .31, .48 | 8.19  | .000            |
| For-Profit (Product)                   | 47   | .37                   | .31, .43 | 11.15 | .000            |
| Government                             | 17   | .36                   | .26, .45 | 6.56  | .000            |
| Healthcare                             | 34   | .35                   | .27, .42 | 8.07  | .000            |
| Shared Decision Making $(Q_B = 10.22)$ | df = 2, p = .006                                       | (i)                   |          |       |                 |
| Not-For-Profit                         | 3  | .59                   | .46, .70 | 7.45  | .000            |
| For-Profit (Service) <sup>a</sup>      | 1  | .46                   | -        | -     | -               |
| For-Profit (Product)                   | 11   | .39                   | .28, .49 | 6.50  | .000            |
| Government                             | 2  | .34                   | -        | -     | -               |
| Education                              | 10   | .30                   | .16, .43 | 4.03  | .000            |
| Healthcare <sup>a</sup>                | 0  | -                     | -        | -     | -               |
| Mixed <sup>a</sup>                     | 0  | -                     | -        | -     | -               |

Table S-5, continued.

| Leadership Practices/Moderator                           | k                   | Weighted<br>Average <i>r</i> | 95% CI   | Z     | <i>p</i> -value |
|--|---------------------|------------------------------|----------|-------|-----------------|
| <b>Relationship-Building Practices</b> (Q <sub>B</sub> = | 55.92, df = 6, p    | $=$ $\overline{.000}$        |          |       |                 |
| For-Profit (Service)                                     | 10                  | .43                          | .27, .56 | 4.99  | .000            |
| Not-For-Profit   | 4                   | .41                          | .32, .50 | 8.09  | .000            |
| Mixed  | 13                  | .41                          | .32, .50 | 7.90  | .000            |
| For-Profit (Product)                                     | 26                  | .39                          | .29, .48 | 7.01  | .000            |
| Healthcare   | 11                  | .31                          | .21, .41 | 5.82  | .000            |
| Education  | 5                   | .23                          | .13, .31 | 4.71  | .000            |
| Government   | 3                   | .18                          | .15, .21 | 11.89 | .000            |
| Confidence-Building Practices ( $Q_B = 8$ .              | 14, $df = 5, p = .$ | 149)                         |          |       |                 |
| For-Profit (Service)                                     | 8                   | .72                          | .53, .84 | 5.61  | .000            |
| Education  | 7                   | .45                          | .26, .60 | 4.33  | .000            |
| For-Profit (Product)                                     | 10                  | .42                          | .17, .62 | 3.17  | .002            |
| Mixed  | 13                  | .41                          | .27, .53 | 5.46  | .000            |
| Healthcare   | 10                  | .41                          | .25, .55 | 4.81  | .000            |
| Government   | 10                  | .39                          | .22, .54 | 4.22  | .000            |
| Not-For-Profit <sup>a</sup>                              | 1                   | .31                          | -        | -     | -               |
| Coaching Practices ( $Q_B = 6.07$ , df = 5, $p$          | p = .300)           |                              |          |       |                 |
| For-Profit (Service)                                     | 20                  | .56                          | .39, .70 | 5.43  | .000            |
| Education  | 18                  | .49                          | .38, .59 | 7.82  | .000            |
| Not-For-Profit <sup>a</sup>                              | 1                   | .45                          | -        | -     | -               |
| Mixed  | 12                  | .44                          | .30, .56 | 5.81  | .000            |
| For-Profit (Product)                                     | 20                  | .40                          | .29, .50 | 6.64  | .000            |
| Government   | 15                  | .40                          | .29, .50 | 6.66  | .000            |
| Healthcare   | 20                  | .35                          | .24, .46 | 5.58  | .000            |

Table S-5, continued.

| Table S-5, continued.  |                     | Weighted  |          |      |                 |  |  |  |  |
|--|---------------------|-----------|----------|------|-----------------|--|--|--|--|
| Leadership Practices/Moderator   | k                   | Average r | 95% CI   | Z    | <i>p</i> -value |  |  |  |  |
| <b>Performance Expectations</b> ( $Q_B = 2.99$ , $df = 2$ , $p = .224$ ) |                     |           |          |      |                 |  |  |  |  |
| For-Profit (Service)   | 4                   | .39       | .24, .52 | 4.95 | .000            |  |  |  |  |
| Not-For-Profit   | 3                   | .37       | .21, .52 | 4.30 | .000            |  |  |  |  |
| For-Profit (Product)   | 18                  | .27       | .20, .34 | 7.43 | .000            |  |  |  |  |
| Education <sup>a</sup>   | 2                   | .15       | -        | -    | -               |  |  |  |  |
| Government <sup>a</sup>  | 2                   | .13       | -        | -    | -               |  |  |  |  |
| Healthcare <sup>a</sup>  | 0                   | -         | -        | -    | -               |  |  |  |  |
| Mixed <sup>a</sup>   | 0                   | -         | -        | -    | -               |  |  |  |  |
| <b>Performance Rewards</b> ( $Q_B = 8.15$ , $df =$                       | 6, <i>p</i> = .228) |           |          |      |                 |  |  |  |  |
| Not-For-Profit   | 4                   | .42       | .31, .52 | 6.95 | .000            |  |  |  |  |
| For-Profit (Product)   | 21                  | .41       | .30, .51 | 6.65 | .000            |  |  |  |  |
| Mixed  | 8                   | .35       | .20, .48 | 4.39 | .000            |  |  |  |  |
| Education  | 12                  | .34       | .26, .41 | 8.06 | .000            |  |  |  |  |
| Government   | 14                  | .31       | .20, .40 | 5.65 | .000            |  |  |  |  |
| Healthcare   | 21                  | .26       | .17, .34 | 5.67 | .000            |  |  |  |  |
| For-Profit (Service)   | 15                  | .26       | 05, .52  | 1.66 | .096            |  |  |  |  |
|  |                     |           |          |      |                 |  |  |  |  |

<sup>&</sup>lt;sup>a</sup> Not included in the between outcome measure comparisons.

Table S-6

Random Effects Results for the Moderator Influences of Countries Organized by the United Nations Categorization of Economies on the Relationship Between the Leadership Practices and Study Outcomes

| economies on the Relationship Between t  Leadership Practices/Moderator | Weighted rship Practices/Moderator $k$ Average $r$ |           | 95% CI   | Z     | <i>p</i> -value |
|---|--|-----------|----------|-------|-----------------|
| <b>Organizational Visioning</b> ( $Q_B = 16.33$ , df =                  |  | 11,010,50 | 7070 01  |       | p varae         |
| Developing  | 13   | .62       | .37, .78 | 4.33  | .000            |
| Highly Developed  | 31   | .44       | .34, .54 | 7.39  | .000            |
| Developed   | 20   | .25       | .19, .30 | 8.43  | .000            |
| <b>Motivational Communication</b> ( $Q_B = 9.83$ ,                      | df = 2, p = .007                                   |           |          |       |                 |
| Developing  | 28   | .54       | .41, .65 | 7.00  | .000            |
| Highly Developed  | 52   | .46       | .39, .53 | 10.74 | .000            |
| Developed   | 25   | .32       | .23, .41 | 6.66  | .000            |
| <b>Modeling Desired Behavior</b> ( $Q_B = 6.78$ , df                    | =2, p=.034)  |           |          |       |                 |
| Developing  | 18   | .28       | .22, .34 | 8.60  | .000            |
| Highly Developed  | 40   | .37       | .31, .43 | 11.02 | .000            |
| Developed   | 11   | .41       | .32, .50 | 7.73  | .000            |
| Incouraging Employee Input and Feedba                                   | <b>ack</b> ( $Q_B = 3.17$ , df = 2, $p$            | o = .205) |          |       |                 |
| Developing  | 12   | .31       | .24, .37 | 8.61  | .000            |
| Highly Developed  | 24   | .36       | .29, .44 | 8.59  | .000            |
| Developed   | 7  | .43       | .30, .54 | 6.20  | .000            |
| oliciting Creative Employee Solutions (Q                                | $Q_{\rm B} = 2.34$ , df = 2, $p = .31$             | 1)        |          |       |                 |
| Developing  | 51   | .42       | .34, .48 | 9.89  | .000            |
| Highly Developed  | 92   | .40       | .36, .44 | 16.16 | .000            |
| Developed   | 32   | .34       | .26, .42 | 7.72  | .000            |
| hared Decision Making ( $Q_B = 1.05$ , df = 2                           | (2, p = .592)                                      |           |          |       |                 |
| Developing  | 3  | .37       | .23, .49 | 5.04  | .000            |
| Highly Developed  | 17   | .35       | .26, .43 | 7.33  | .000            |
| Developed   | 7  | .45       | .26, .59 | 4.53  | .000            |
|   |  |           |          |       |                 |

Table S-6, continued.

| Leadership Practices/Moderator                                      | k           | Weighted<br>Average r | 95% CI   | Z     | <i>p</i> -value |
|---|-------------|-----------------------|----------|-------|-----------------|
| <b>Relationship-Building Practices</b> (Q <sub>B</sub> = 1.86, df = | =2, p=.395) | Ç                     |          |       |                 |
| Developing  | 17          | .32                   | .25, .39 | 8.34  | .000            |
| Highly Developed  | 37          | .40                   | .31, .48 | 8.63  | .000            |
| Developed   | 18          | .35                   | .27, .42 | 8.46  | .000            |
| Confidence-Building Practices ( $Q_B = 9.26$ , df =                 | 2, p = .010 |                       |          |       |                 |
| Developing  | 19          | .59                   | .43, .71 | 6.26  | .000            |
| Highly Developed  | 23          | .47                   | .36, .56 | 7.61  | .000            |
| Developed   | 17          | .29                   | .16, .42 | 4.19  | .000            |
| <b>Coaching Practices</b> ( $Q_B = 2.51$ , df = 2, $p = .286$ )     |             |                       |          |       |                 |
| Developing  | 34          | .46                   | .36, .56 | 7.56  | .000            |
| Highly Developed  | 52          | .46                   | .40, .52 | 11.90 | .000            |
| Developed   | 20          | .36                   | 23, .48  | 5.12  | .000            |
| <b>Performance Expectations</b> ( $Q_B = 3.42$ , df = 2, $p$        | = .181)     |                       |          |       |                 |
| Developing  | 3           | .34                   | .29, .39 | 12.39 | .000            |
| Highly Developed  | 21          | .26                   | .19, .33 | 7.09  | .000            |
| Developed   | 5           | .29                   | .21, .36 | 7.26  | .000            |
| <b>Performance Rewards</b> ( $Q_B = 1.85$ , $df = 2$ , $p = .39$    | 97)         |                       |          |       |                 |
| Developing  | 13          | .23                   | .07, .38 | 2.73  | .006            |
| Highly Developed  | 51          | .35                   | .28, .41 | 9.13  | .000            |
| Developed   | 31          | .34                   | .25, .42 | 7.35  | .000            |

Table

Correlations Among the Study Measures

|                                | Study Variables |        |        |        |        |        |       |  |
|--------------------------------|-----------------|--------|--------|--------|--------|--------|-------|--|
| Study Variables                | RP              | PP     | SEA    | CON    | COM    | PWB    | NWB   |  |
| Relational Practices (RP)      | -               | .84*** | .69*** | .41*** | .38*** | 28**   | 25**  |  |
| Participatory Practices (PP)   | .84***          | -      | .66*** | .34*** | .38*** | .35*** | 28**  |  |
| Self-Efficacy Appraisals (SEA) | .60**           | .67*** | -      | .42*** | .30**  | .27**  | 25**  |  |
| Parenting Confidence (CON)     | .38***          | .32*** | .51*** | -      | .51*** | .40*** | 32*** |  |
| Parenting Competence (COM)     | .37***          | .36*** | .42*** | .46*** | -      | .24**  | 25**  |  |
| Positive Well-Being (PWB)      | .46***          | .35*** | .37*** | .44*** | .34*** | -      | 53*** |  |
| Negative Well-Being (NB)       | .32***          | 23***  | 22***  | 27***  | 17**   | 50***  | -     |  |

NOTE. Study 1 correlations above the diagonal and Study 2 correlations below the diagonal. \*P < .05, \*\*p < .01, \*\*\*p < .001

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